When to Talk About Compensation
Discussing compensation is a strong indicator that you’re interested in a position. Wait until your interview to discuss compensation.

Compensation Formula
Compensation formula is used to calculate your total compensation. Includes: Salary, percentage of collections, RVUs, bonuses, benefits, stipends, etc.

Salary
- Guaranteed salary
- Production-based salary
- RVUs vs. wRVUs

Incentives and benefits
- Student Loan Forgiveness
- Health, Dental, and Vision
- Retirement

How Location Affects Compensation
Location plays a big role in your compensation. Use the Salary Calculator to compare salaries in different locations.

Negotiating
Remain Realistic when negotiating. Don’t be afraid to ask. Once negotiations have finished, and you’ve signed your agreement. Keep a copy.

Getting Help
It’s a complicated and important aspect of being a physician. Ask your recruiter for help. Never be afraid to ask about something.

For more information, contact us at jacksonphysicianssearch.com/contact